

Jonathan I. Handler

Partner

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Overview

Jonathan Handler represents corporate clients in complex commercial litigation with an emphasis on large-scale contract and product liability disputes. He has represented clients in state and federal courts in Massachusetts and elsewhere in matters involving toxic torts, wireless telecommunications, construction, accounting, litigation, insurance broker malpractice, unfair and deceptive trade practices, and mergers and acquisitions. He also assists corporate clients in a variety of industries, including specialty chemicals and aerospace, in evaluating the risks and benefits of particular actions and counsels them on ways to mitigate risk and avoid litigation.

Jonathan has been published on a variety of legal subjects, including "earn out" disputes, Chapter 93A, the work product doctrine and recent developments in product liability law. He is a former member of the firm's Executive Board and previously served as office managing partner of the firm's Boston office.

Experience

No aspect of this advertisement has been approved by the highest court of any state. Prior results do not guarantee a similar outcome.

Secured summary judgment for insurance brokers against a financial services firm seeking an eight-figure recovery on a "failure to procure" claim.

Achieved a highly favorable settlement for the seller of a mature technology business in an "earnout" dispute.

Defeated a Bankruptcy Trustee's "failure to procure" claim against an insurance broker through a successful motion for summary judgment in an adversary proceeding.

Prevailed on summary judgment for an alternative fuels system manufacturer in a breach of contract dispute over earnout payments.

Successfully represented non-profit Educational Broadband Service providers in obtaining preliminary injunction and partial summary judgment against a wireless telecommunications company

Defended construction products/specialty chemicals company in cost recovery and wrongful death lawsuits arising from ceiling collapse in I-90 Connector Tunnel on Boston's Big Dig project; all claims were settled on highly favorable terms

Practices & Industries

Class Action Litigation

Insurance & Reinsurance

Insurance and Reinsurance Disputes

Litigation

Mass Tort Litigation

Product Liability & Torts Litigation

Real Estate Litigation



Successfully defended a "Big Four" accounting firm against claims of professional malpractice before a three-member panel, which issued a favorable decision on plaintiffs' claims against our client after a five-day arbitration, and a Superior Court judge, who entered summary judgment in our client's favor on a related third-party claim for contribution

Represented a commercial building owner in a complex tort action seeking to recover for the failure of pre-stressed concrete pilings that led to the collapse and condemnation of a waterfront office building, where we obtained a favorable settlement for our client after extensive discovery and mediation

Obtained summary judgment on behalf of an aerospace subsidiary of a Fortune 100 company on a tortious interference

Education and Credentials

Admissions

Commonwealth of Massachusetts

State of Maine

- U.S. District Court. District of Maine
- U.S. Court of Appeals for the First Circuit
- U.S. Court of Appeals for the Second Circuit
- U.S. District Court, District of Massachusetts
- U.S. District Court, District of Connecticut
- U.S. District Court. District of Colorado
- U.S. District Court, Northern District of Illinois
- U.S. District Court, Northern District of New York

Affiliations

New England Legal Foundation, Board of Directors, 2022-Present; State Advisory Council, Massachusetts, 2006-2022

Federal Bar Association, Massachusetts Chapter, President, 2018-2019, Board of Directors, 2009-2021

Massachusetts Board of Bar Overseers, Hearing Committee, 2006-2011, 2014-2019, 2023-Present

Boston Bar Association, Federal Practice & Procedure Committee, Litigation Section, Co-Chair, 2009-2010

American Bar Foundation, Fellow, 2016-Present

Recognition and Community

No aspect of this advertisement has been approved by the highest court of any state. Prior results do not guarantee a similar outcome. See Awards Methodology.

Recognitions

Chosen for inclusion in *The Best Lawyers in America* (Woodward/White, Inc.), Product Liability Litigation - Defendants, 2024-2026



Selected to the list of Massachusetts Super Lawyers (Thomson Reuters), Business Litigation, 2004, 2006, 2010-2021, 2023-2024

Community Involvement

Alray Scholars Program, Mentor, 2017-2021

Thrive Scholars (formerly SCS Noonan Scholars), Mentor, 2018-2022

Big Brothers Big Sisters/2.0 Program, Mentor, 2017-2018

Greater Boston Legal Services, Board of Directors, 2001-2010

Boston University School of Law, Program on Legal Writing, Instructor, 1998-1999

Insights

The Delaware Supreme Court Adopts a Universal Demand-Futility Test in Facebook Investors' Derivative Suit September 27, 2021

Day Pitney Continues Support of GLAD

October 30, 2020

Wills for Veterans

November 8, 2018

Anticipating Case and Claim Deadlines in the Age of COVID-19

April 14, 2020

Federal Preemption Under the Federal Aviation Act

July 16, 2019

Day Pitney Pro Bono Client International Spy Museum Holds Grand Opening at L'Enfant Plaza in DC

May 12, 2019

Geographic Information Systems For Environmental Litigation

September 18, 2018

Citizenship of LLCs and Subject Matter Jurisdiction in the Federal Courts: A Serious Concern Begging for Resolution

October 10, 2016

Update on Recent Developments in Earn-out Law

November 23, 2015

Citizenship of LLCs and Subject Matter Jurisdiction in the Federal Courts: A Trap for the Unwary

October 28, 2015

Jonathan Handler and Jillian Hirsch Discuss Trends in Earn-Out Clauses in M&A Lawyer

August 14, 2014

Jonathan Handler Discusses Work Product and Attorney-Client Privilege in Mass. Lawyers Weekly

December 27, 2012



News

Jonathan Handler Elected to New England Legal Foundation Board of Directors July 11, 2022

Day Pitney Partner Jonathan Handler Elected as President of the Massachusetts Chapter of the Federal Bar Association November 8, 2018

87 Day Pitney Lawyers Named to 2016 Super Lawyers List November 10, 2016

91 Day Pitney Lawyers Named to 2015 Super Lawyers List October 30, 2015

Eighty-Four Day Pitney Attorneys Recognized by Super Lawyers for 2014 November 3, 2014

Eighty-eight Day Pitney Attorneys Recognized by Super Lawyers for 2013 October 22, 2013

Ninety-eight Day Pitney Attorneys Recognized by Super Lawyers October 22, 2012

In The Media

Judge declines to apply 'subject-matter waiver' in business spat August 25, 2025

Expert's 'Pilot' Surveys Discoverable in Trademark Case Massachusetts Lawyers Weekly, June 4, 2025

Despite Challenges It Presents, Influx of Federal Judges Seen As Positive Massachusetts Lawyers Weekly, December 15, 2023

Auditor's report discoverable: Not covered by work product, attorney-client privilege Massachusetts Lawyers Weekly, December 27, 2012

A Growing Number of States Recognize Medical Monitoring Claims BNA Inc., Product Safety & Liability Reporter, April 26, 2010

The SJC on data privacy and 93A's injury requirement Massachusetts Lawyers Weekly, May 23, 2013

Split Mass. Top Court Says Strict Time Bar Can Apply To 93A Law360, August 29, 2018

Federal Bar Association: The Twenty-Six Words That Created The Internet May 19, 2021

'We All Lost A Year': Boston Attys Return To Changed Hub Law360, February 22, 2021

Info From Journalists Isn't 'Work Product' Massachusetts Lawyers Weekly, January 3, 2020

New Mass. Top Court Favors Tough Queries, Long Arguments Law360, March 20, 2019



Massachusetts Trends And Cases To Watch In 2019

Law360. January 1, 2019

Split Mass. Top Court Says Strict Time Bar Can Apply To 93A | Summer 2018

Law360, August 29, 2018

Injunction Secures Internet Access for Nonprofits

Fairfield County Business Journal, December 3, 2015

Sprint Barred From Shutting Off Low-Income Users' Internet

Law360, November 9, 2015

Judge Issues Injunction Against Sprint Over Network Shutdown

Massachusetts Lawyers Weekly, November 6, 2015

The Application of 'Plausibility' to Affirmative Defenses: Has the Wave Crested?

U.S. Law Week, October 28, 2015

Chair, "Contract Disputes & Litigation," MCLE, February 11, 2013

February 11, 2013

Jonathan Handler and Emily Zandy Discuss Recent SJC Decision on Consumer Privacy Statute

Massachusetts Lawyers Weekly, May 23, 2013

Co-author, "A Growing Number of States Recognize Medical Monitoring Claims," BNA Inc., Product Safety & Liability Reporter, April 26, 2010

Product Safety & Liability Reporter, April 26, 2010

